

# Gardner Piano Specialists

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May we offer some advice that may be useful when buying your first, second or twenty second piano? Why are you buying a piano? This is important; there are many different reasons for making this investment. Ask yourself who will be playing the piano? How accomplished the pianist or pianists are? How often will the piano be played? Will my children or I be learning? Pianos are as individual as people, each is suited to different people, some are suited to the young or mature beginner, the fun player or the professional pianist. Tell us what you want from your piano and we will certainly do our utmost to find just the right piano for you, if you do not know what you want, we will do our best to help you find out. What will the piano sound like? Acoustic pianos have an individual character, tone and touch. They are made by highly skilled craftsmen from natural materials. Each instrument is made from over 5,000 parts. They are reliable and, if looked after, will last a lifetime. Pianos will enable you to gain the maximum 'expression'. Pianos are unique and you need to ensure that the piano you try is the piano you buy. Do not think it is all right to have a piano delivered direct from the warehouse - it is not! It is important to try and approve any piano before it is delivered. What will the piano look like? The appearance of the piano is also important, you will have it a long time and you need to be happy with its look. Your piano will soon become a major feature within your home. We all know that pianos can be either uprights or grand, but they come

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